



Is Cyber Risk in the Nature of IoT ?

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Agenda

- The “Connected” Challenge
- AI is Driving the Technology Advancements
- Insights from Real World Data

About Zingbox



AI-based
security for
the Internet
of Things (IoT)



Founded
in 2014,
based in
Silicon Valley



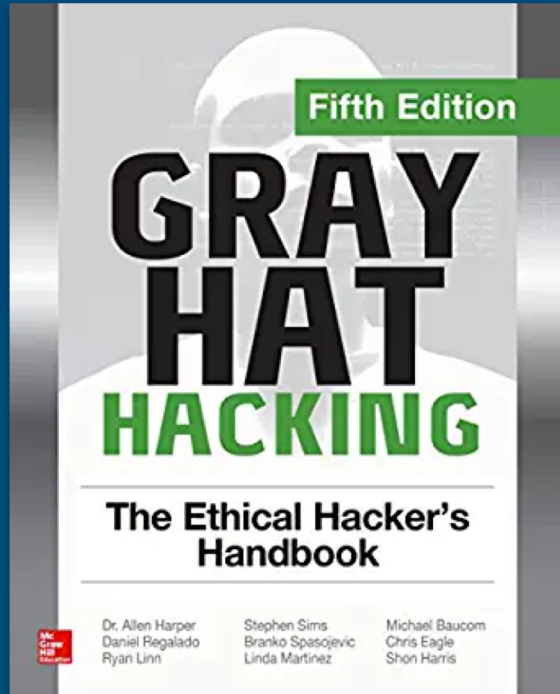
Incubated
out of
Stanford



Gartner
Cool
Vendor in
IoT Security

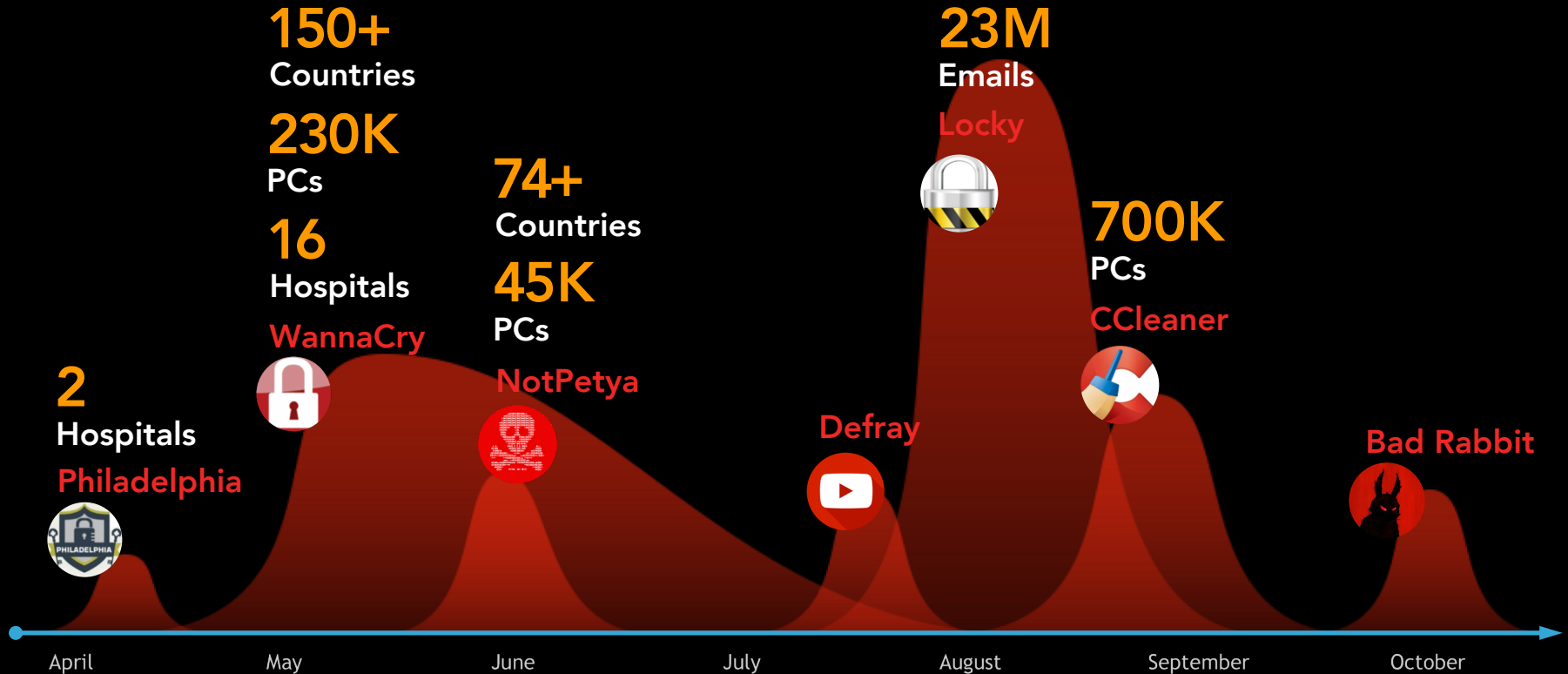


Large
deployments
in the
real world



Challenges

Hacking Healthcare 2017



More Devices are Connected



Improved efficiency



Reduced cost



Increased revenue



Information breach

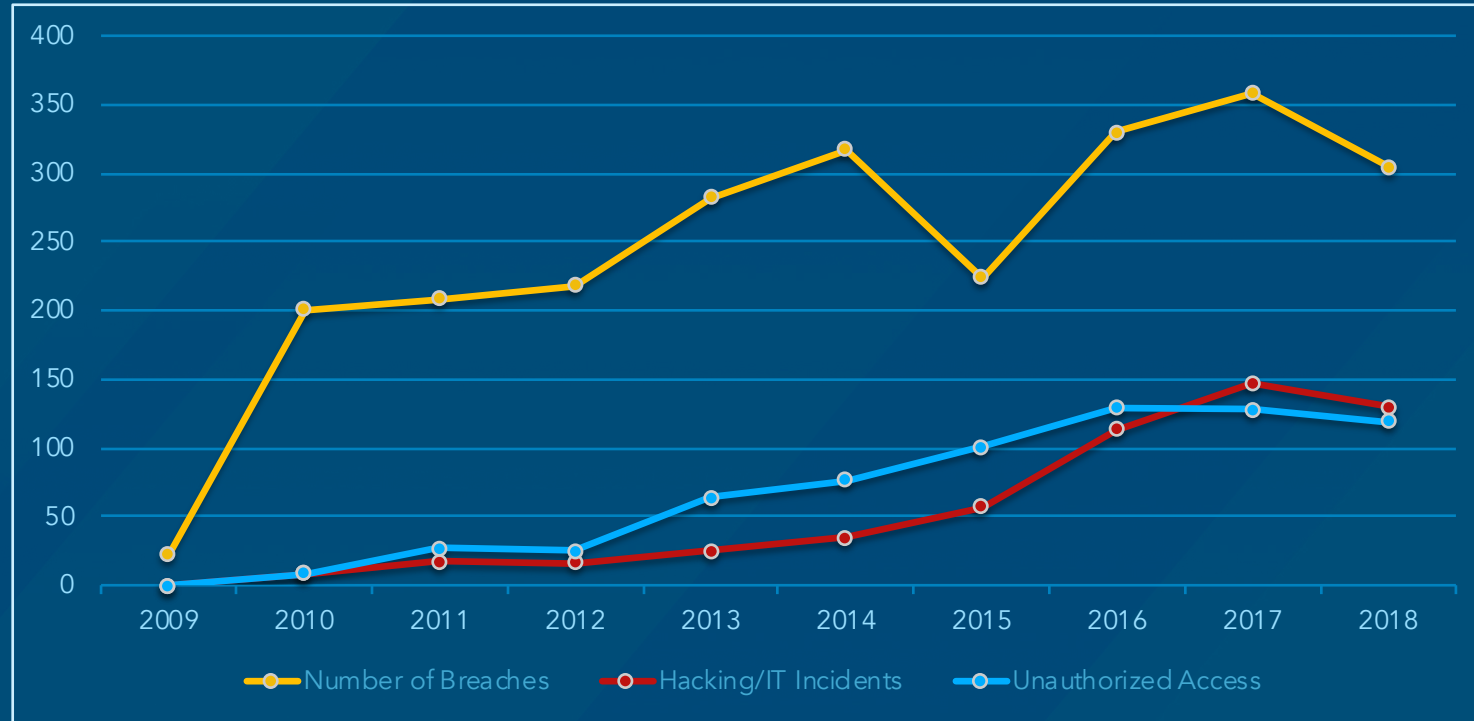


Operation interruption

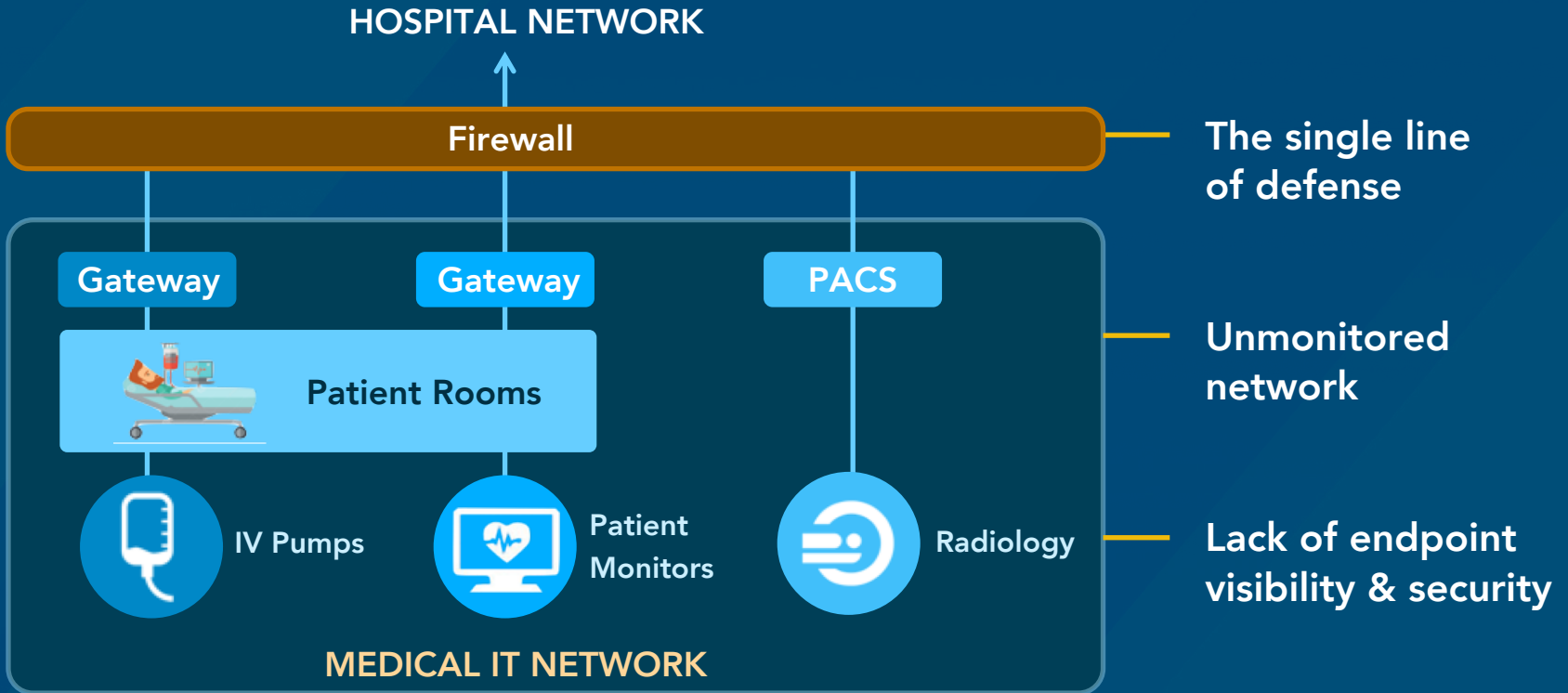


Patient safety

Hacking Healthcare



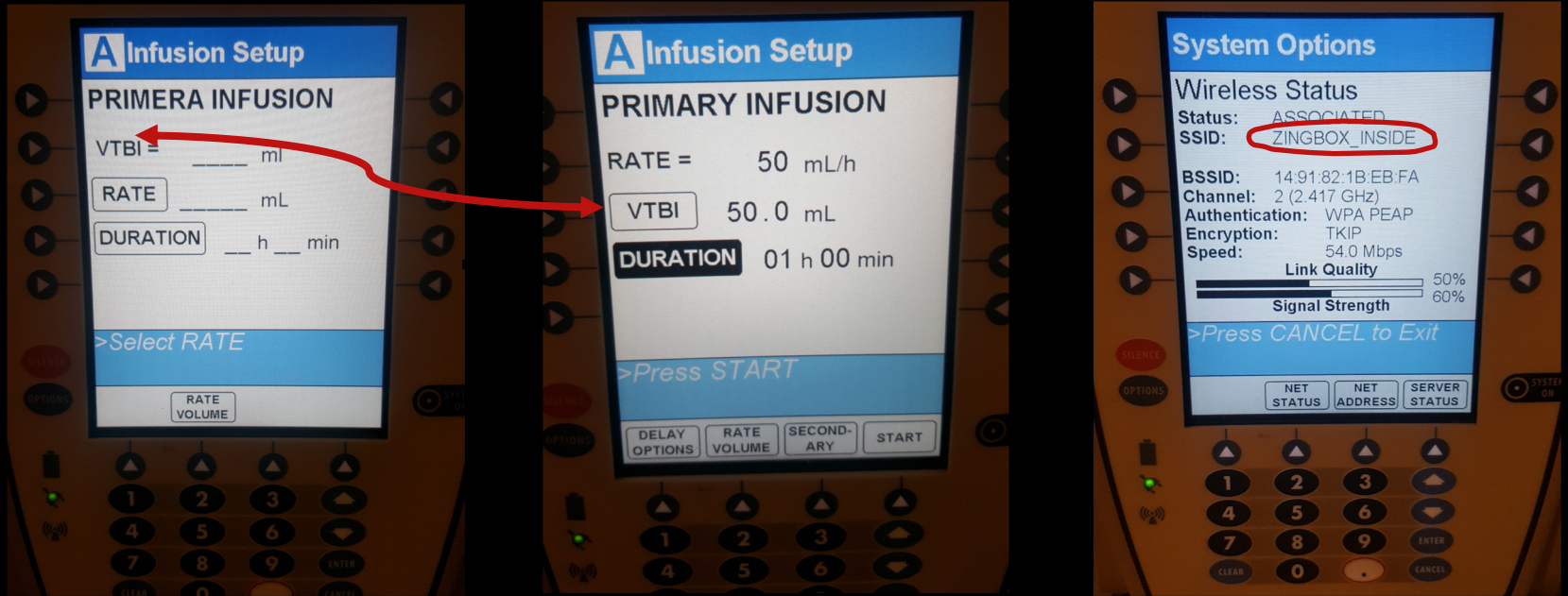
Connected Without Protection



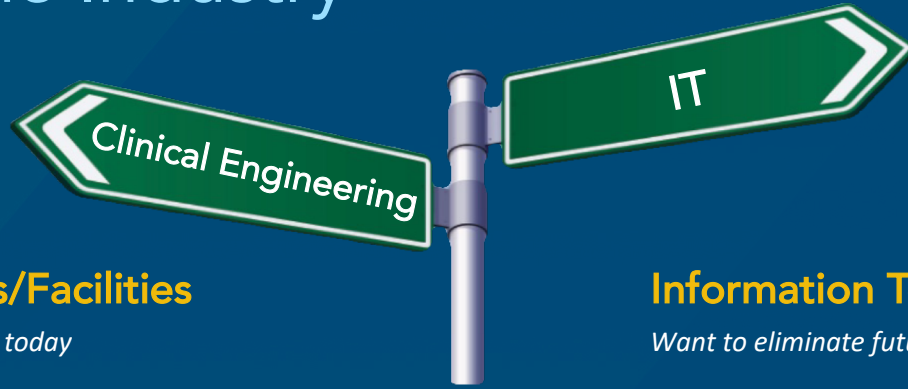
The Immense Attack Surface



IV Pump Over Dosage, WIFI Take-over



A Shift in the Industry



Operations/Facilities

Own the problem today

GOALS

- Business continuity & patient safety
- Operations & compliance
- Equipment maintenance & security

LIMITATIONS

- Lack security tools
- IT solutions don't work

Information Technology

Want to eliminate future risks

GOALS

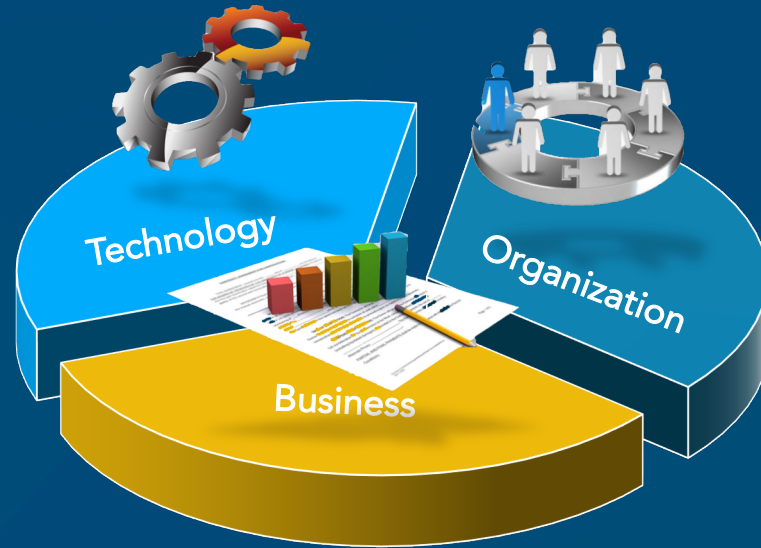
- Cybersecurity across the org.
- Risk assessment
- Data protection

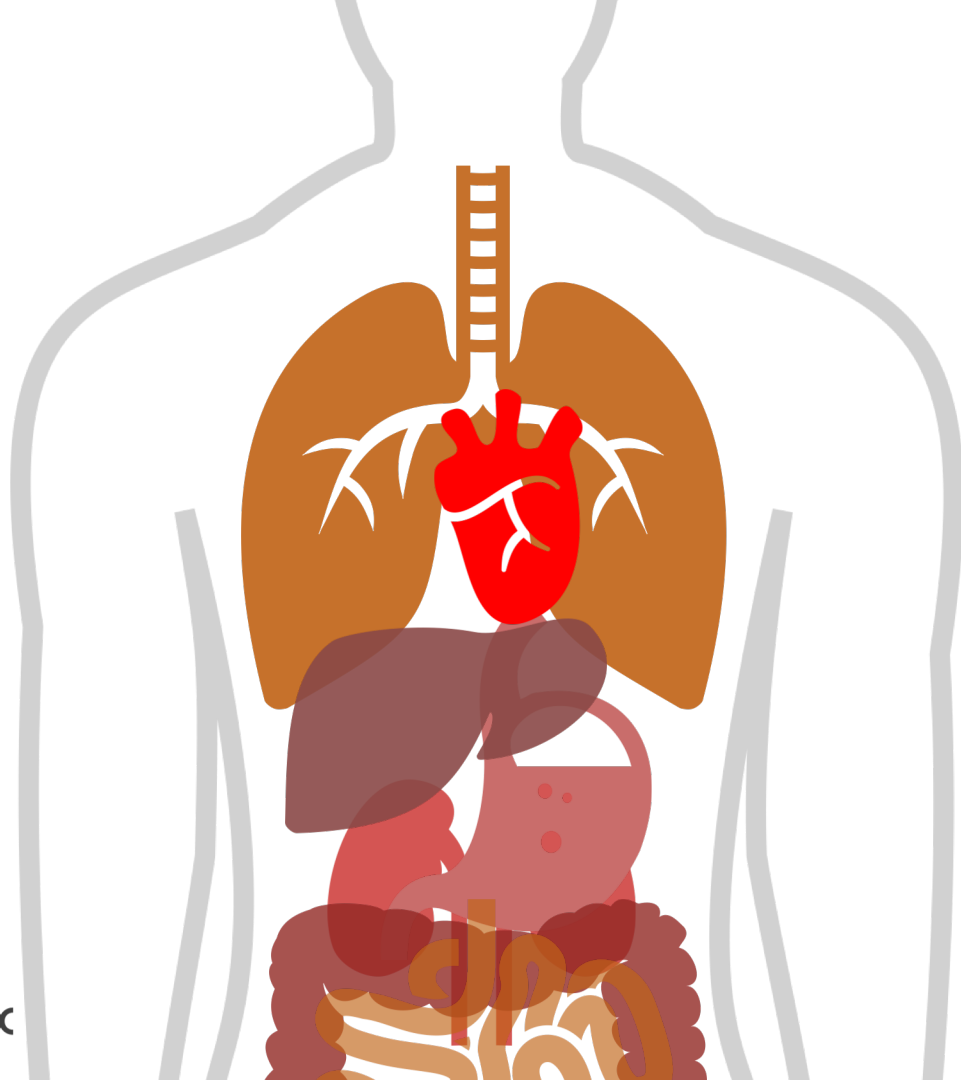
LIMITATIONS

- Can't touch medical assets, no agents
- Highly regulated industry
- No visibility into clinical networks

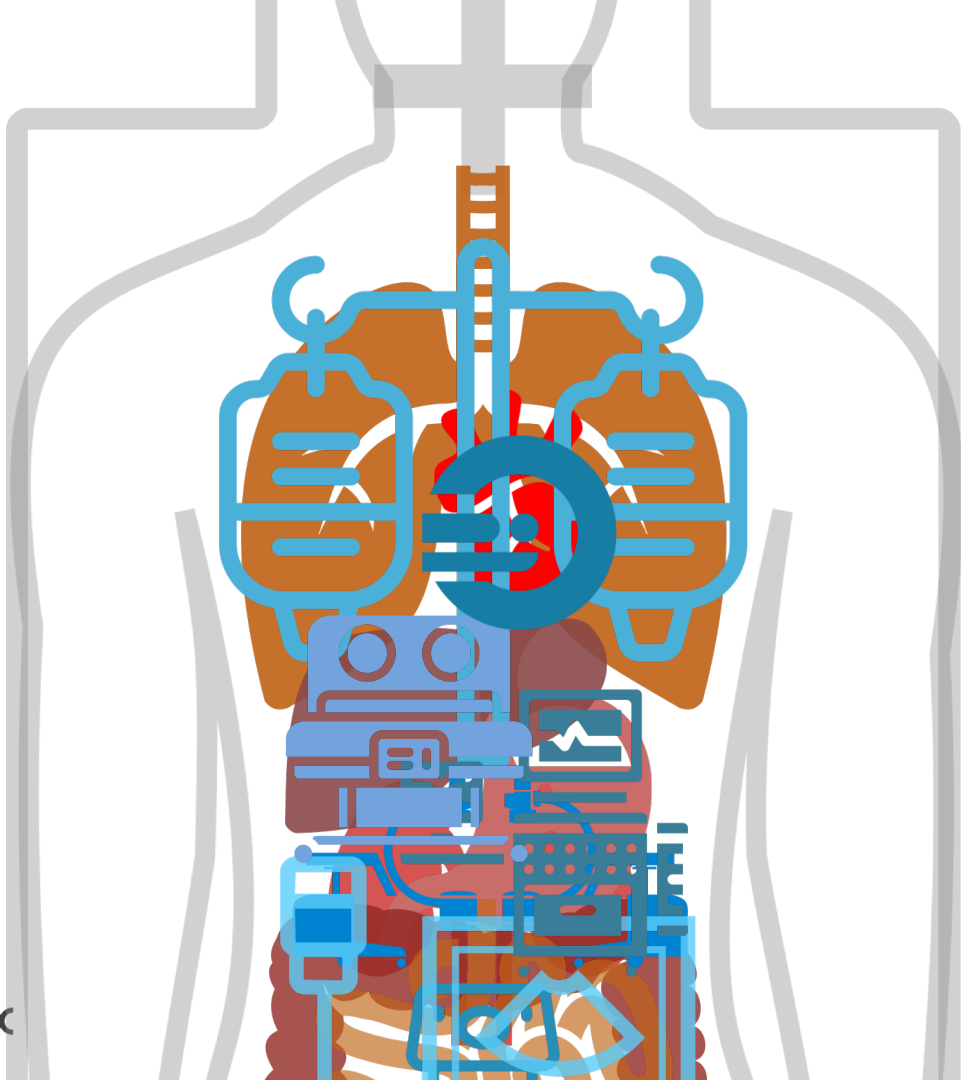
Cyber Risk in the Nature of IoT

- Large quantity
- Large variety
- Long life cycle
- Large surface
- Lack of protection



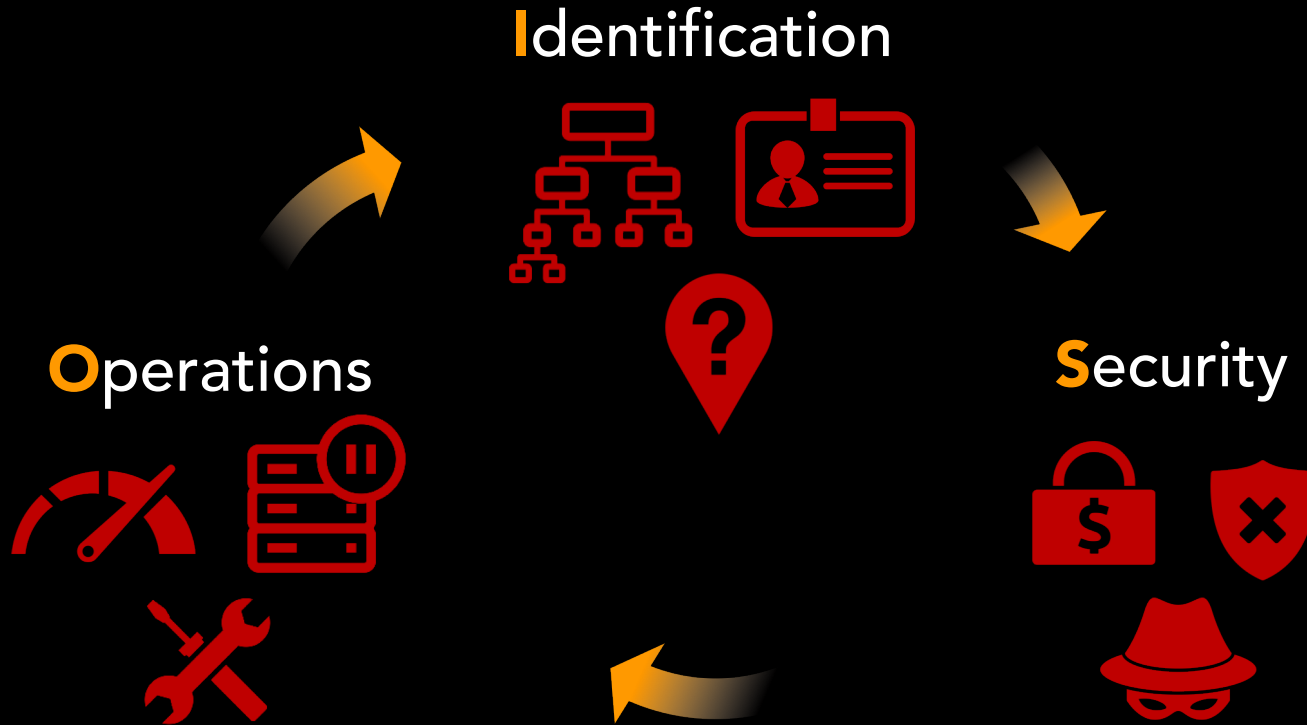


The Internet of Things (IoT)



The Internet of Things (IoT)

The "Connected" Challenge: ISO



Which device has this mac address?

How many medical devices are active on my network?

Which devices contain PHI?

How to prevent the next WannaCry?

Are medical devices safe when malware is found on IT servers?

How to contain an infected device without impacting patient care?

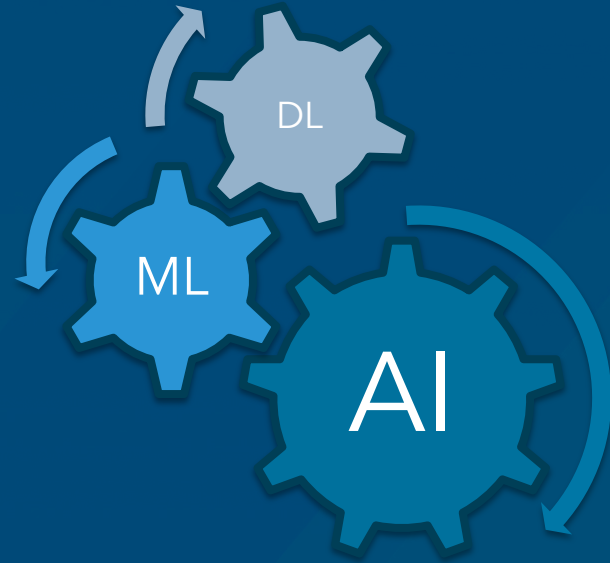
How to maximize device utilization?

How many additional IV pump do I need?

How to leverage on the existing IT security tools?

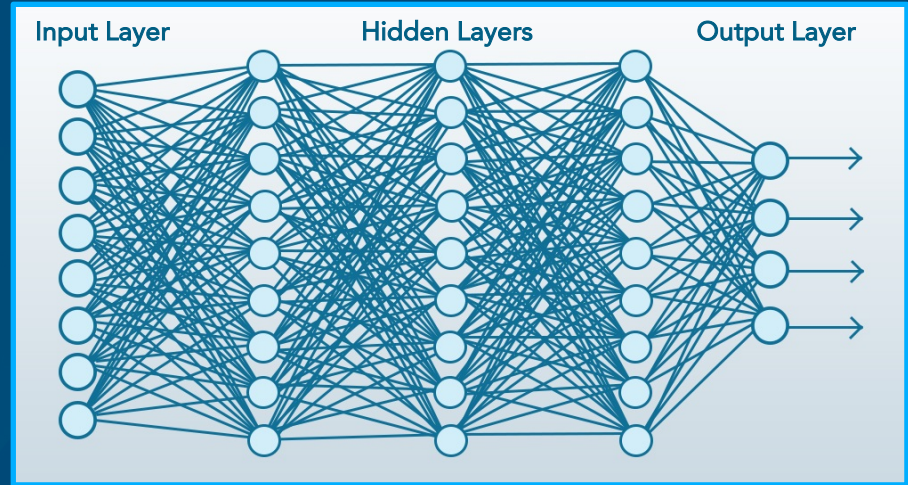
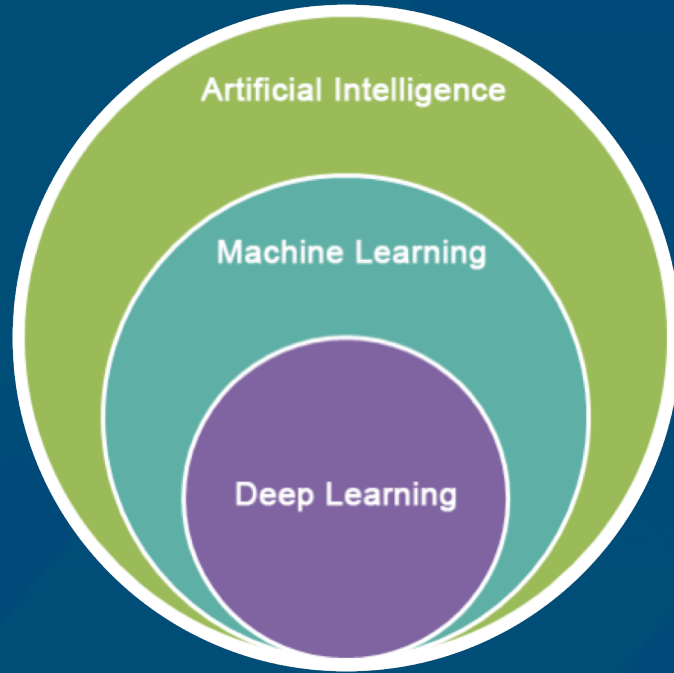
Possible Solutions

- Agentless
- Device Identification
- Operational Status
- Edge + Cloud
- Micro-segmentation
- IPv6 Security
- Scalability for data
- Easy to use
- Automatic

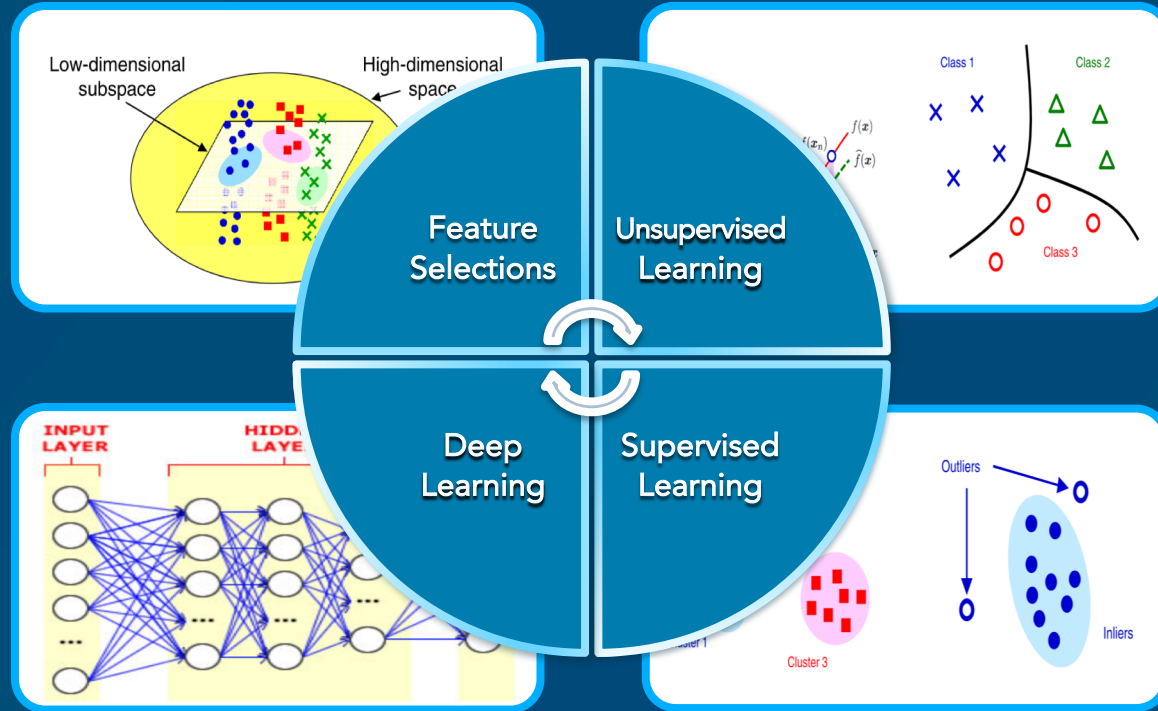


AI: Artificial Intelligence

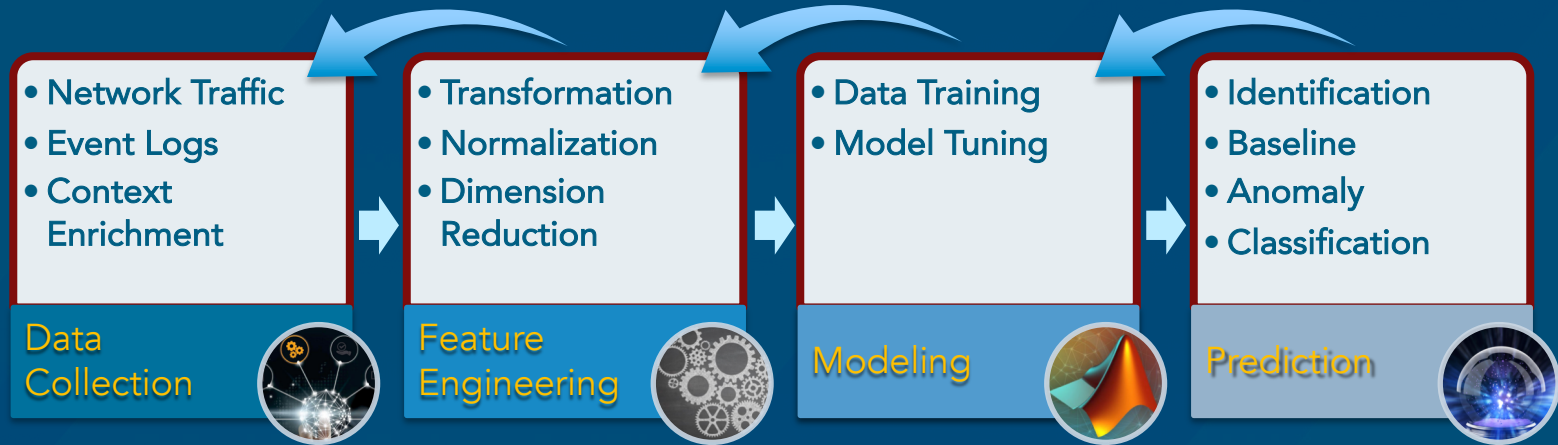
From Automation to Deep Learning



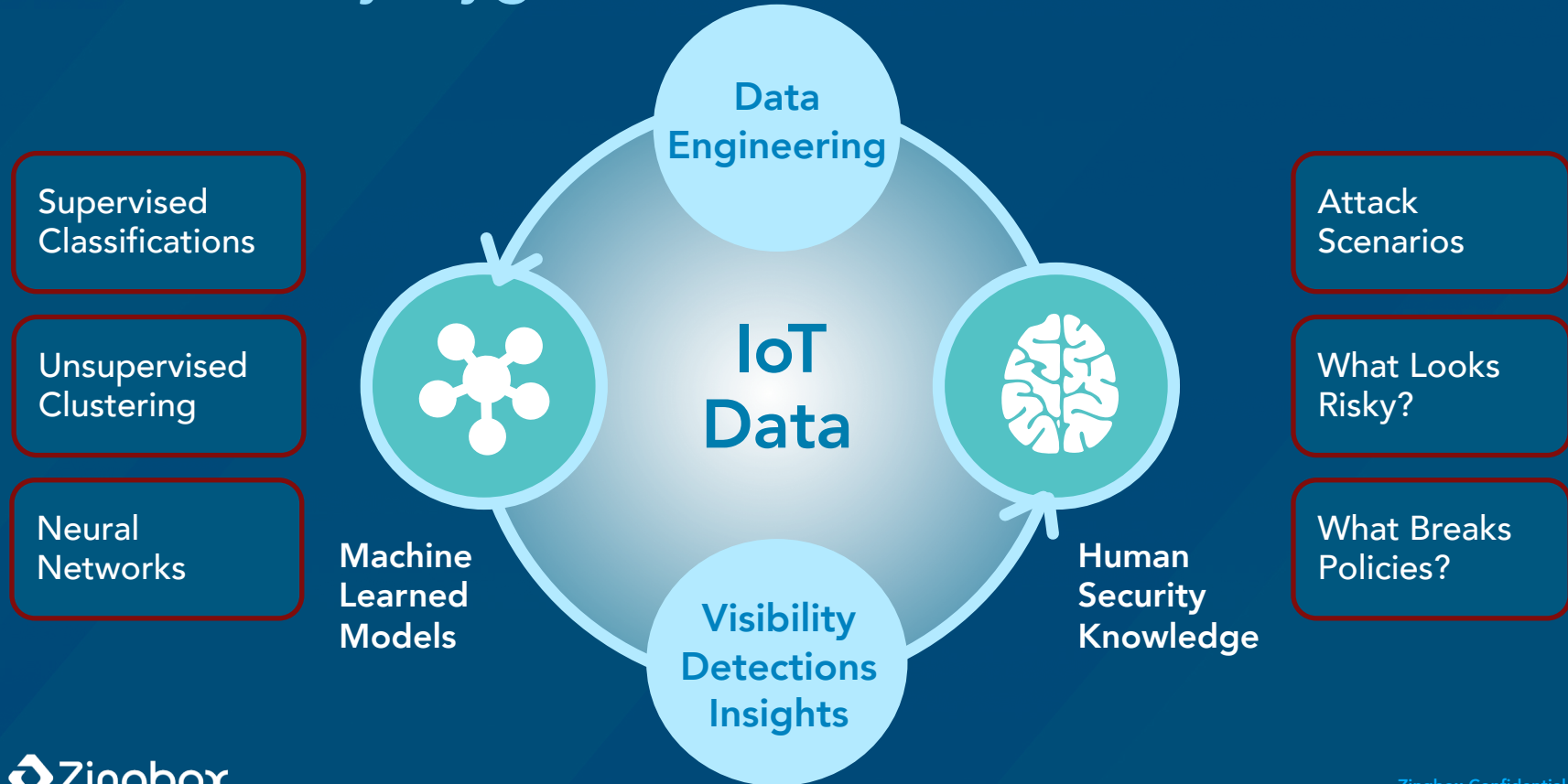
Elements of AI in IoT Security



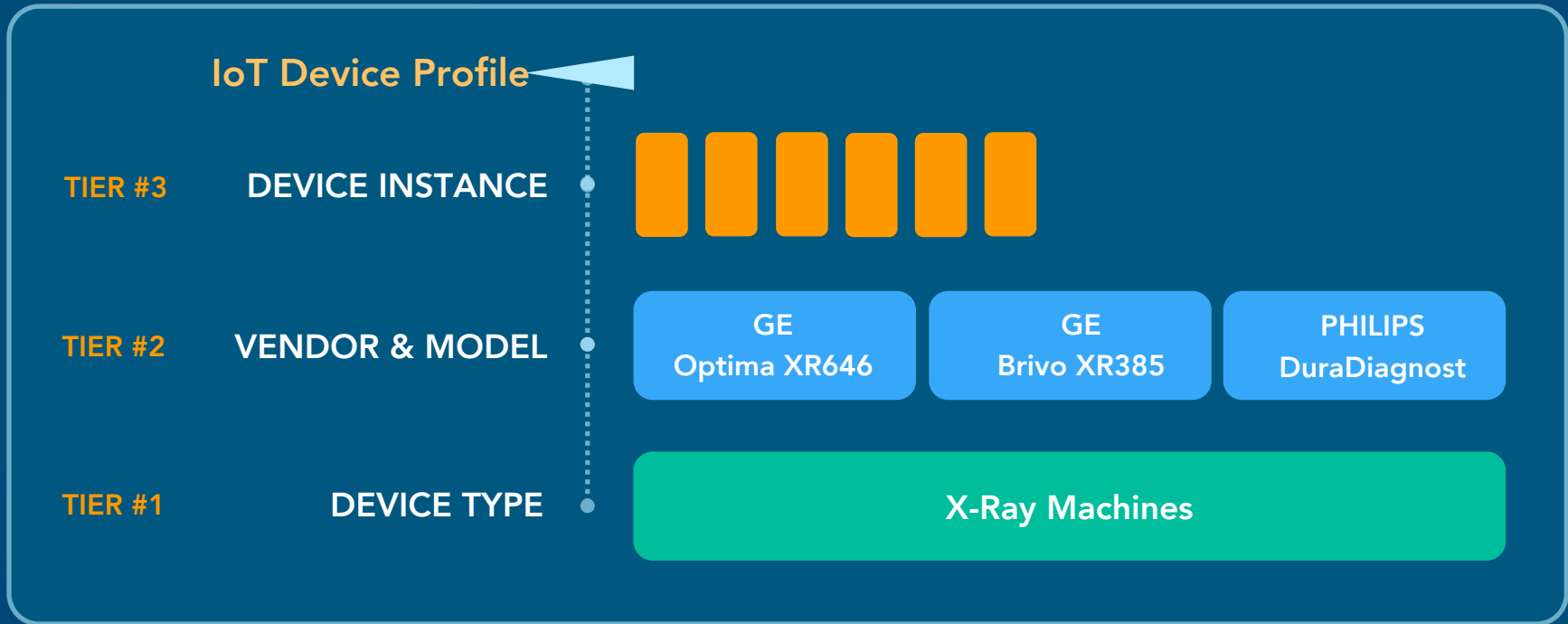
Workflow of AI in IoT Security



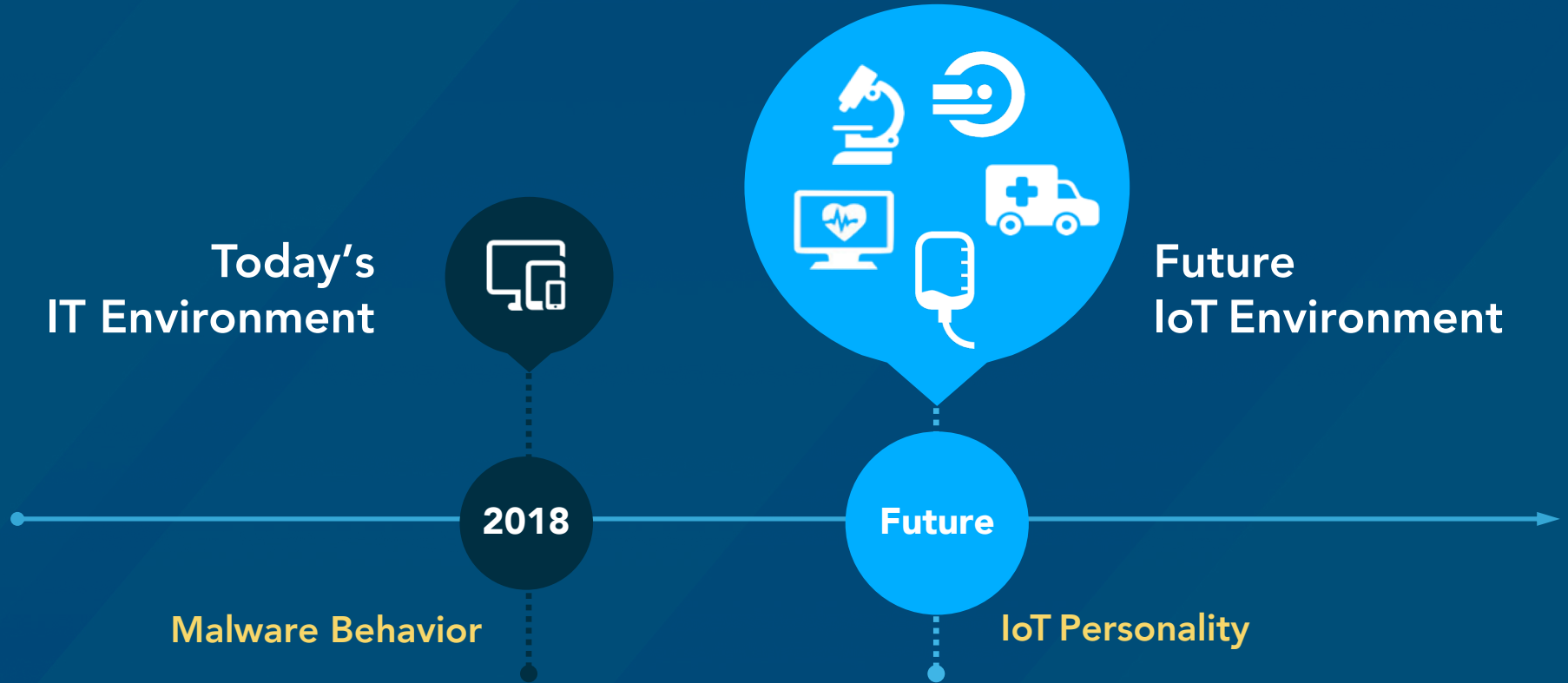
The Security Hygiene for Medical Devices – AI



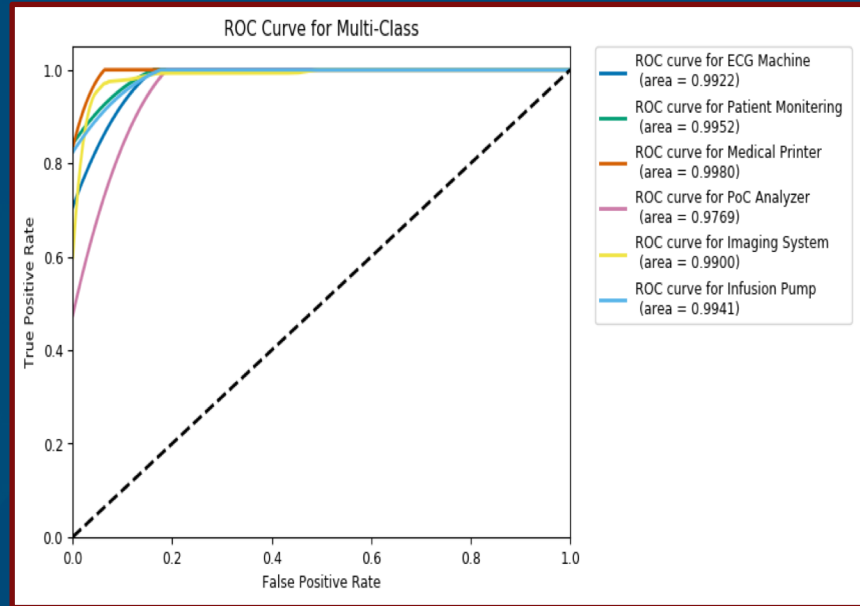
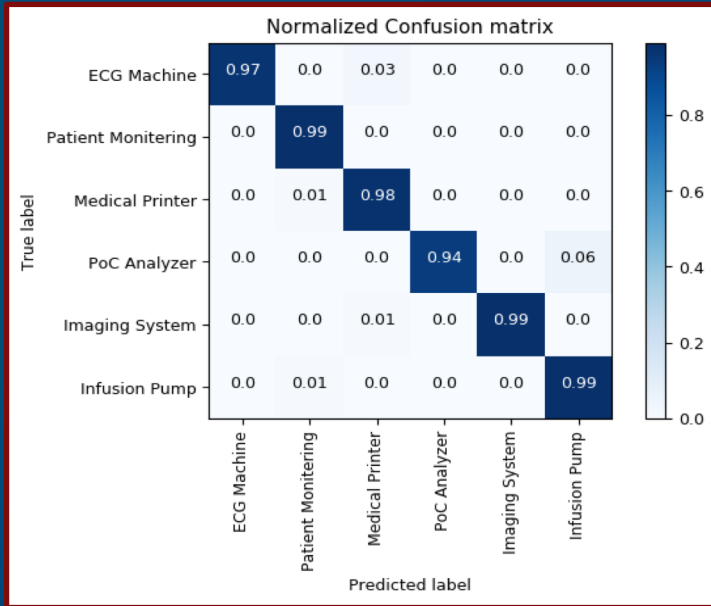
Medical Devices – Personality and Context



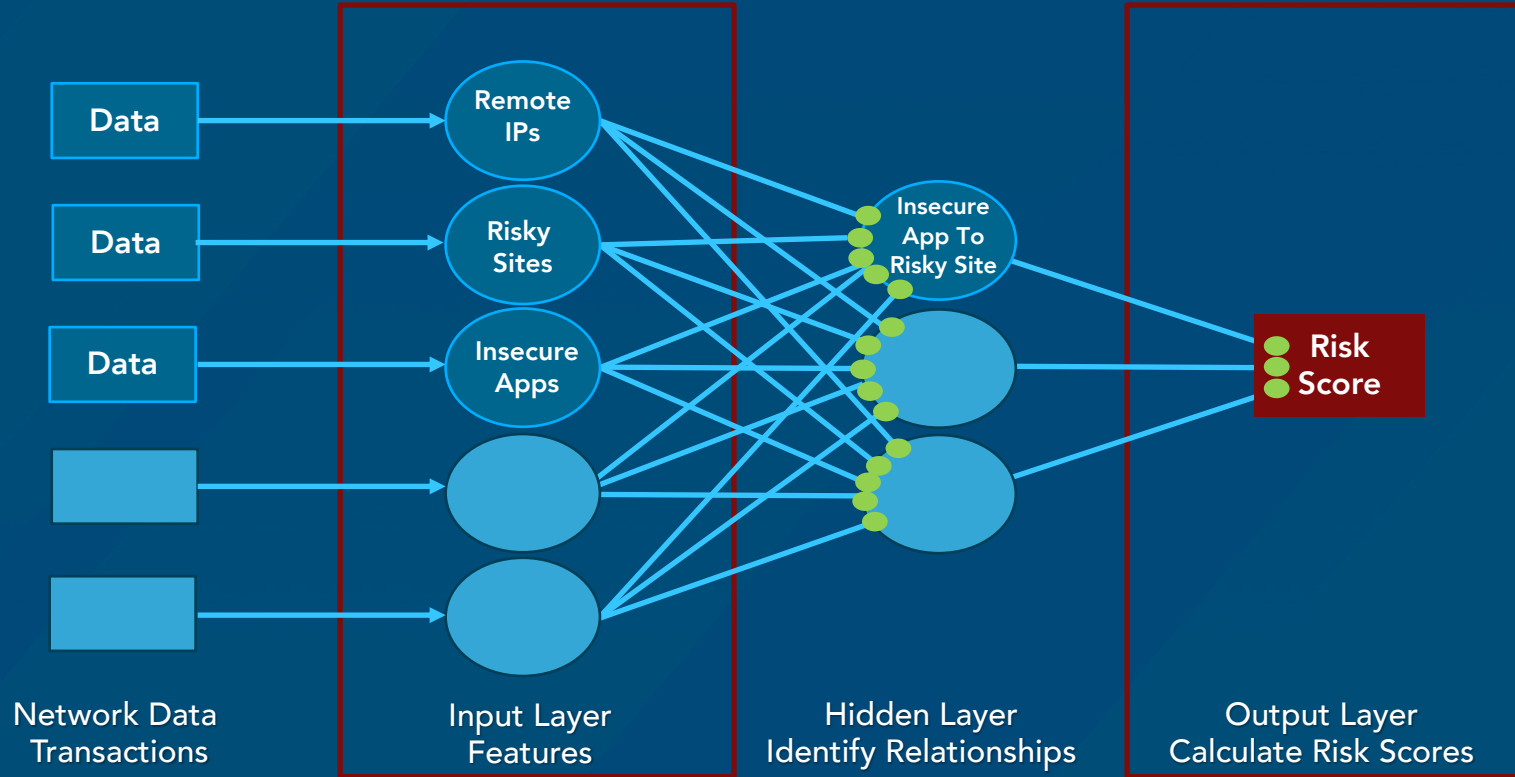
Entity Behavior Analytics



Medical Device Identification



Behavioral Risk Prediction

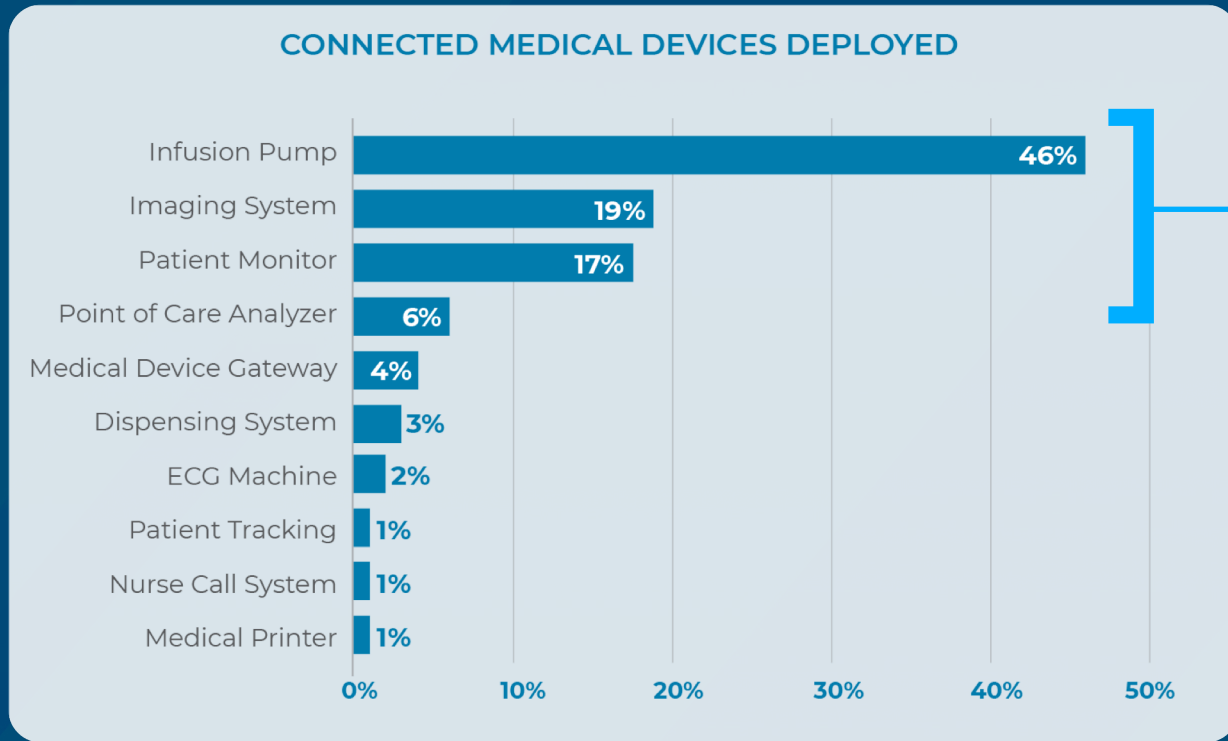


Data

Questions to Address

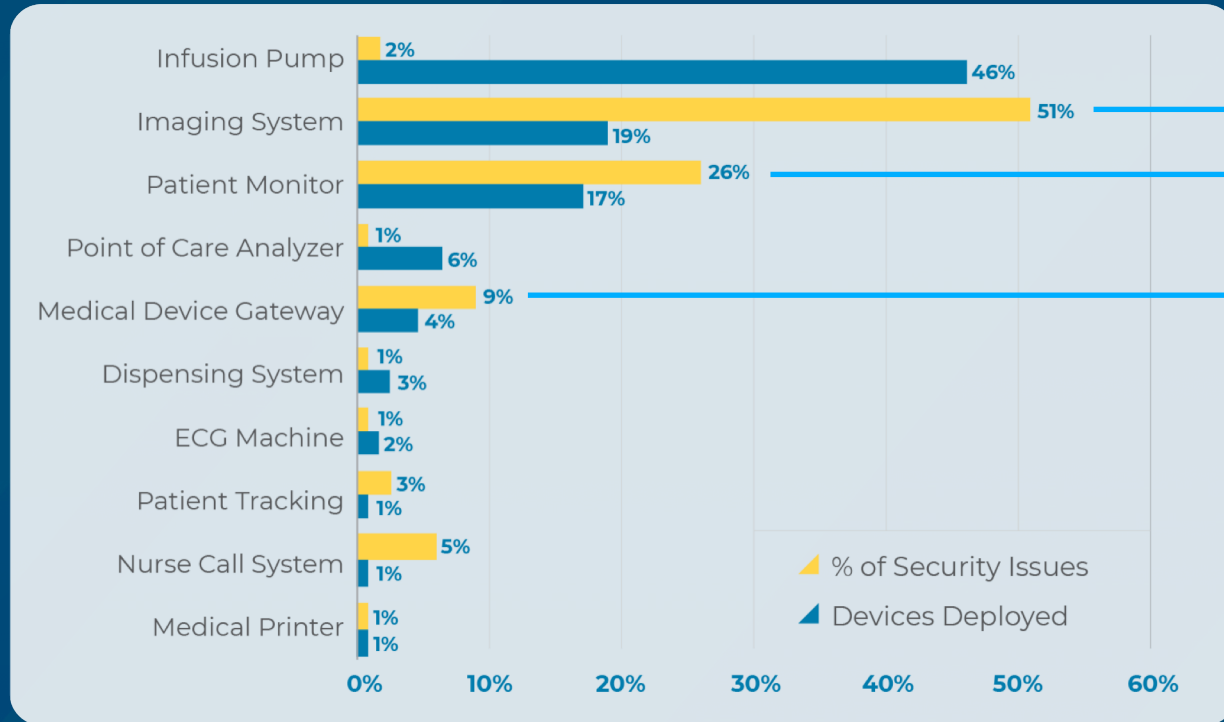
- What are the devices and their distributions?
- What devices are most vulnerable?
- What are the vulnerabilities?

What are the Devices ?



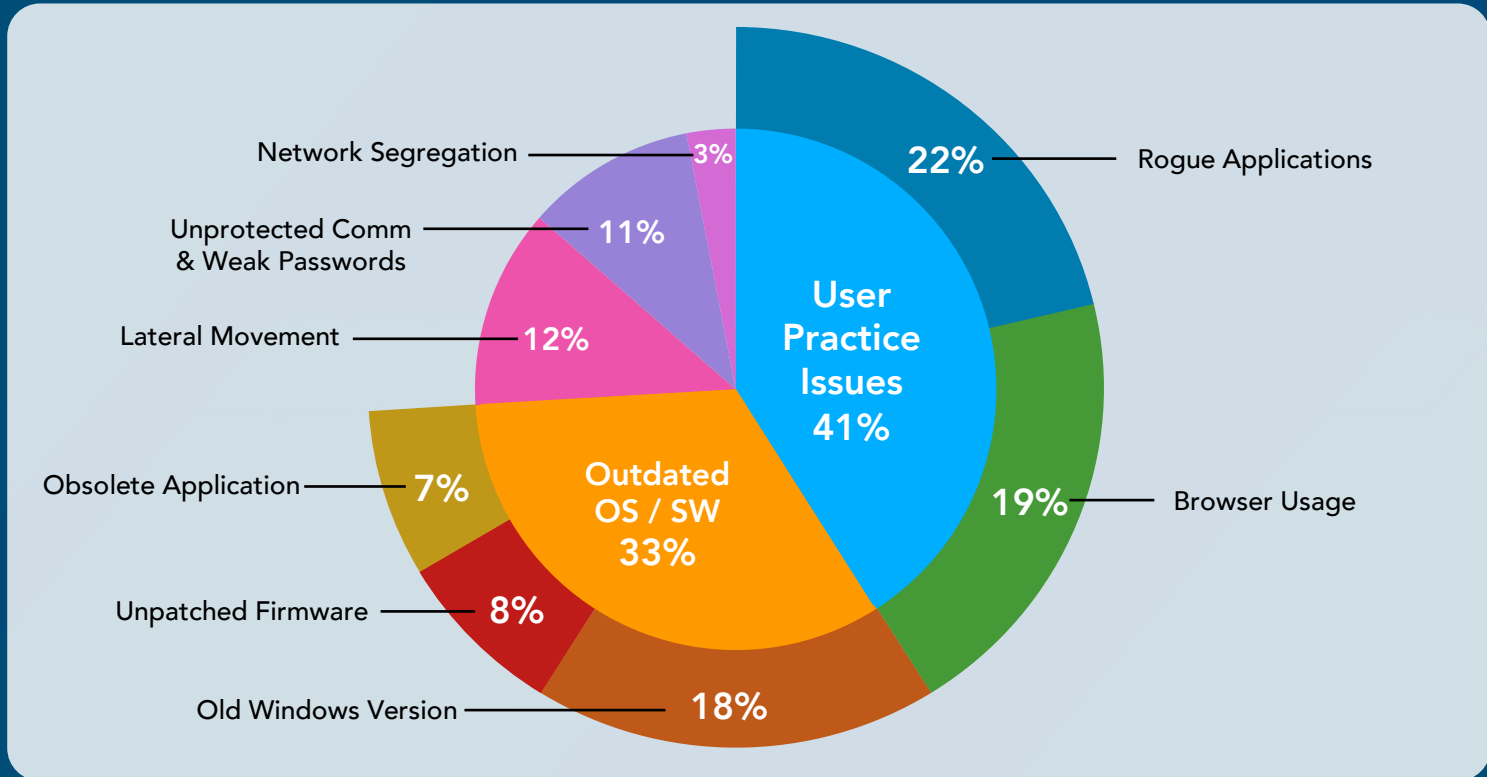
Three types
make up
82%

Most Vulnerable Devices

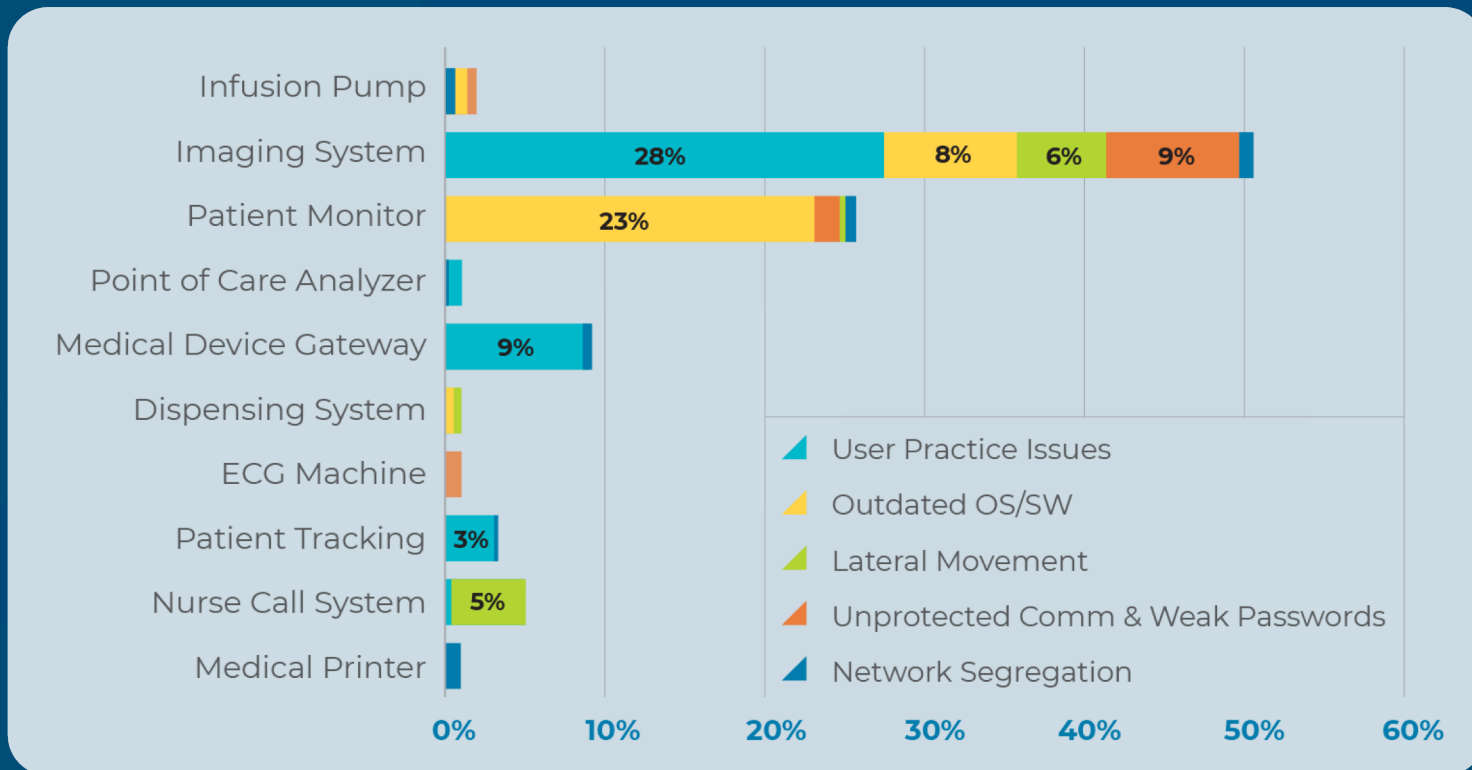


Three device types account for **86%** of security issues.

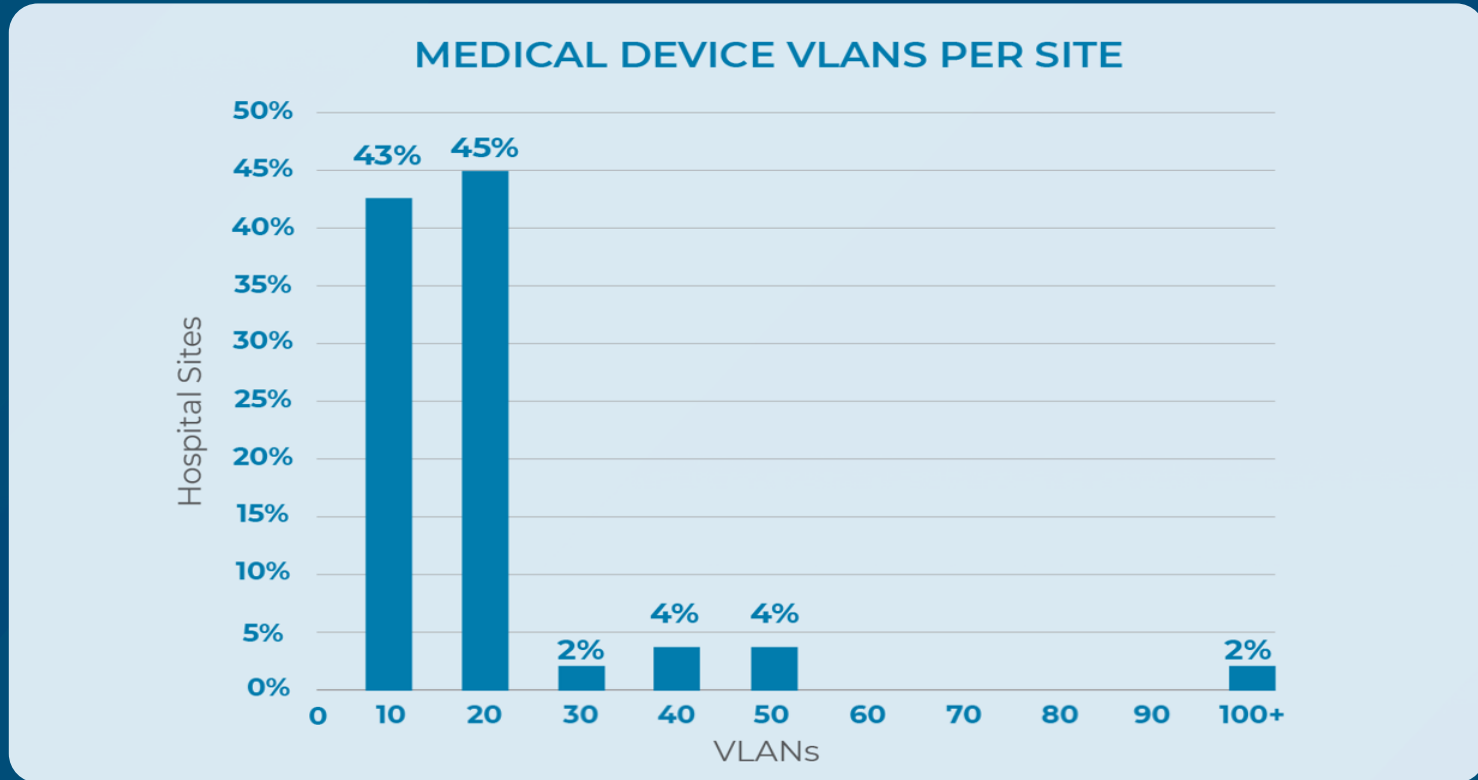
Types of Security Issues



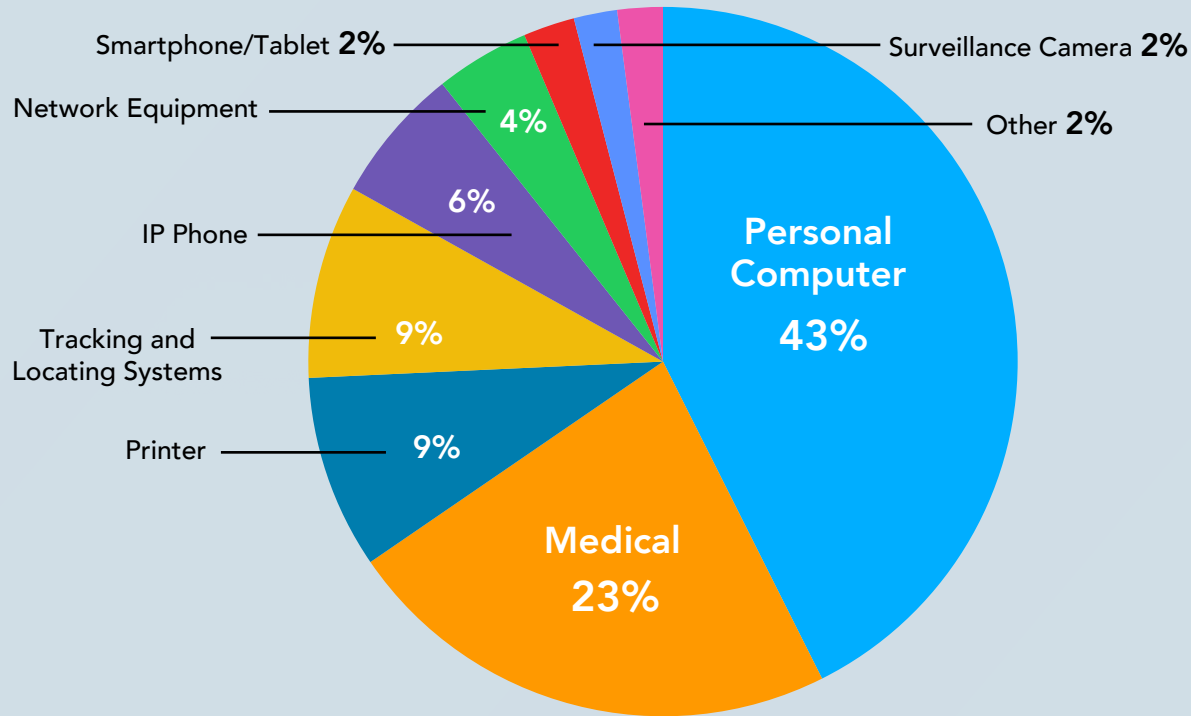
Security Issues by Device Type



Use of Micro-Segmentation



Today's Medical VLAN



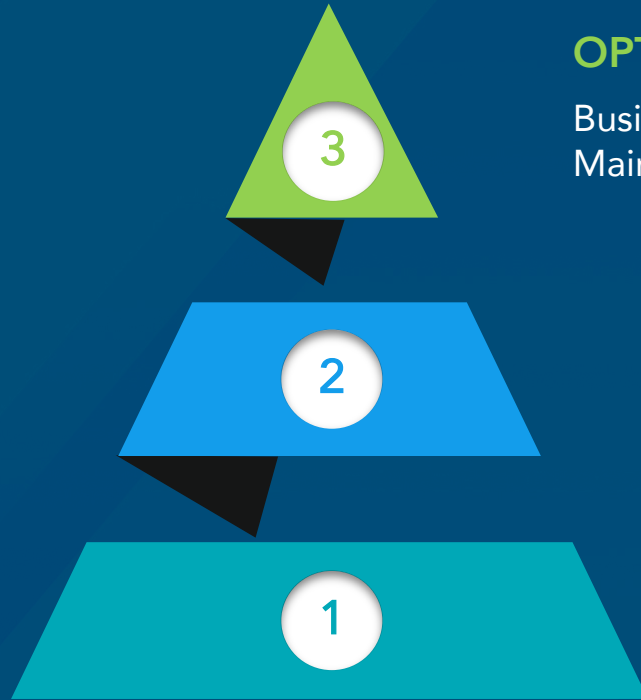
Download the Report

Full threat report is at:

<http://www.zingbox.com>



Complete IoMT Governance



OPTIMIZE

Business Efficiency , Capital Planning,
Maintenance Cost Reduction

PROTECT

Risk Management, Improved Security Posture,
Threat Containment, Regulatory Compliance

MANAGE

Identify & Classify Assets, Context Aware Micro-
segmentation, Identity-based Policy Enforcement

Securing Devices, Saving Lives!

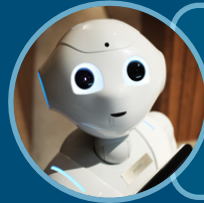
Challenges: ISO

Identification

Security

Operations

Solutions:



AI: automatic,
continuous, proactive



Collaboration



More investment into
securing medical devices



Enabling the Internet of *Trusted* Things

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