



# Introduction to Threat Deception for Modern Cyber Warfare

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| Technical Deception Engineer



# AGENDA

Introduction

Attacker Playbook

The Need for Deception

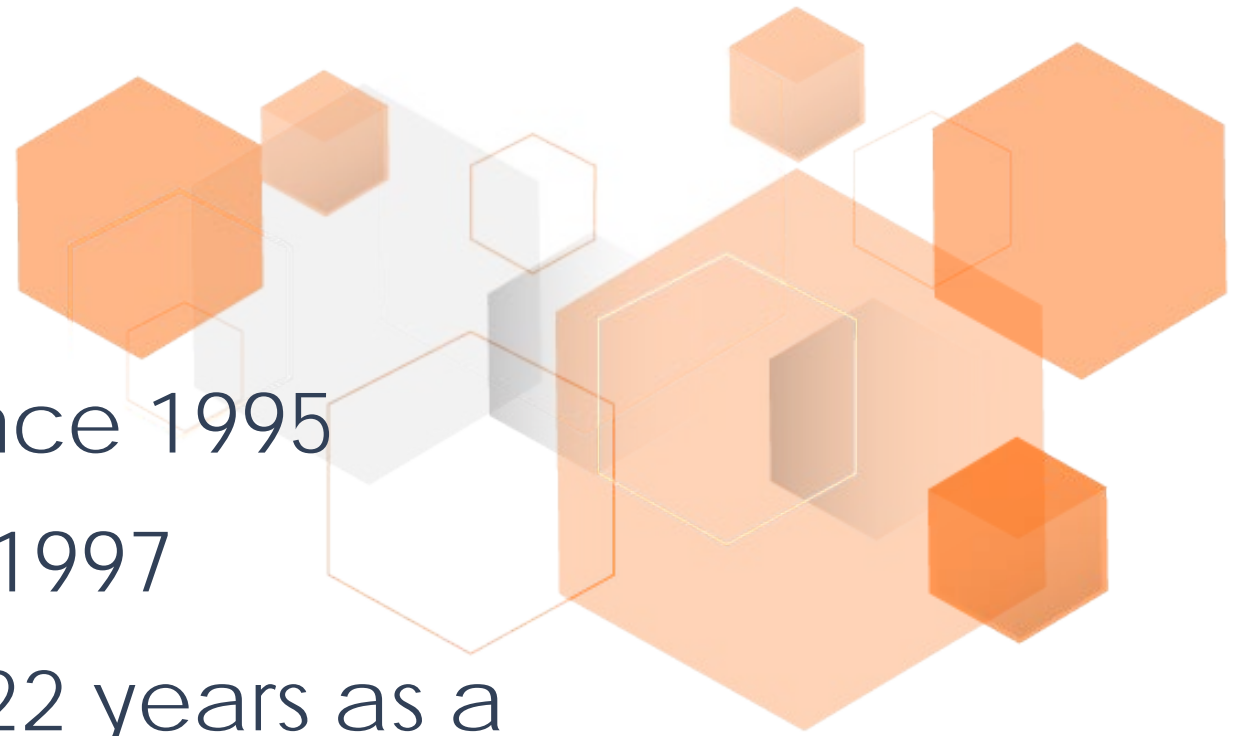
Deception as Detection

Myths and Realities

```
root@kali:~# whoami
```

Joseph R. Salazar

- Information Technology since 1995
- Information Security since 1997
- Major, USAR (retired) with 22 years as a Counterintelligence Agent, Military Intelligence Officer, and Cyber-Security Officer
- CISSP, CEH, EnCE



# A Peek at an Attacker's Playbook



Attacker assumes he has **time**, has unlimited attempts, and can **move slowly** through the network to avoid detection



Attacker **moves laterally** inside the network and **escalates** privileges to reach critical assets



Attacker assumes all information found is **real**; deceptive data is not expected

# Detection Gaps Create Open Doors for Attackers

Most perimeter & end-point security solutions cannot reliably detect the following attack vectors



HTTPS bypasses network security



Zero-day exploitation



Stolen employee credentials



End-point/  
BYOD



Active Directory reconnaissance

Breaches can take *months* before being detected

# Deception as a Method of Detection

## The Entire Network Becomes A Trap And A Hall Of Mirrors

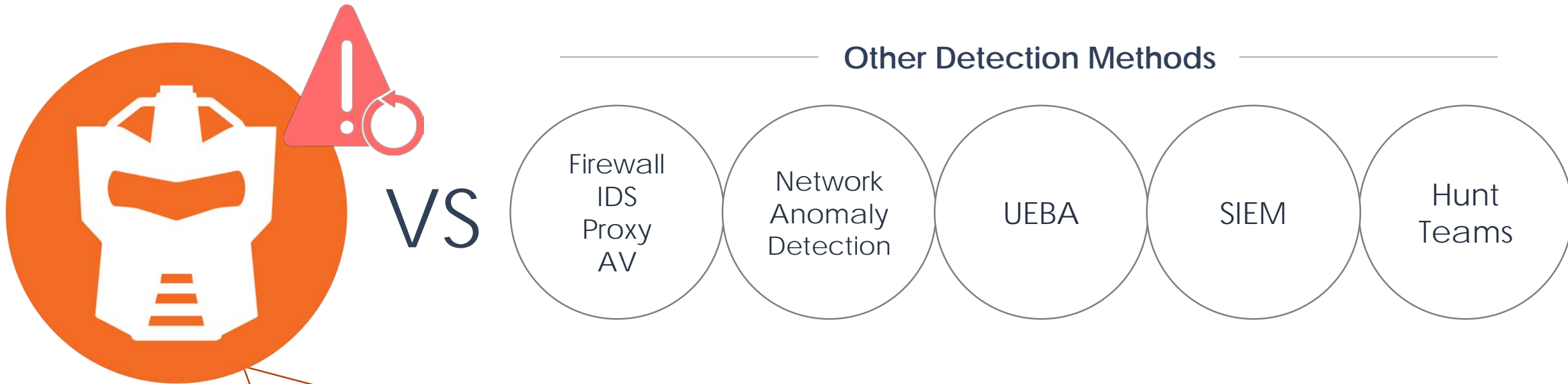
Obscures the Attack Surface; Disrupts Attacker  
Deception to Divert Attacker's Attention

- Decoy systems to misdirect attacker
- Deception credentials and bait lure attackers



**▶ Deception Forces the Attacker to Have to Be Right 100% of the Time.**

# Deception, for Better Detection Against Better Attackers



## THREAT DECEPTION: EARLY, ACCURATE, EFFICIENT

ACCURATELY DETECT  
KNOWN & UNKNOWN

DETECT ACROSS ALL  
ATTACK SURFACES

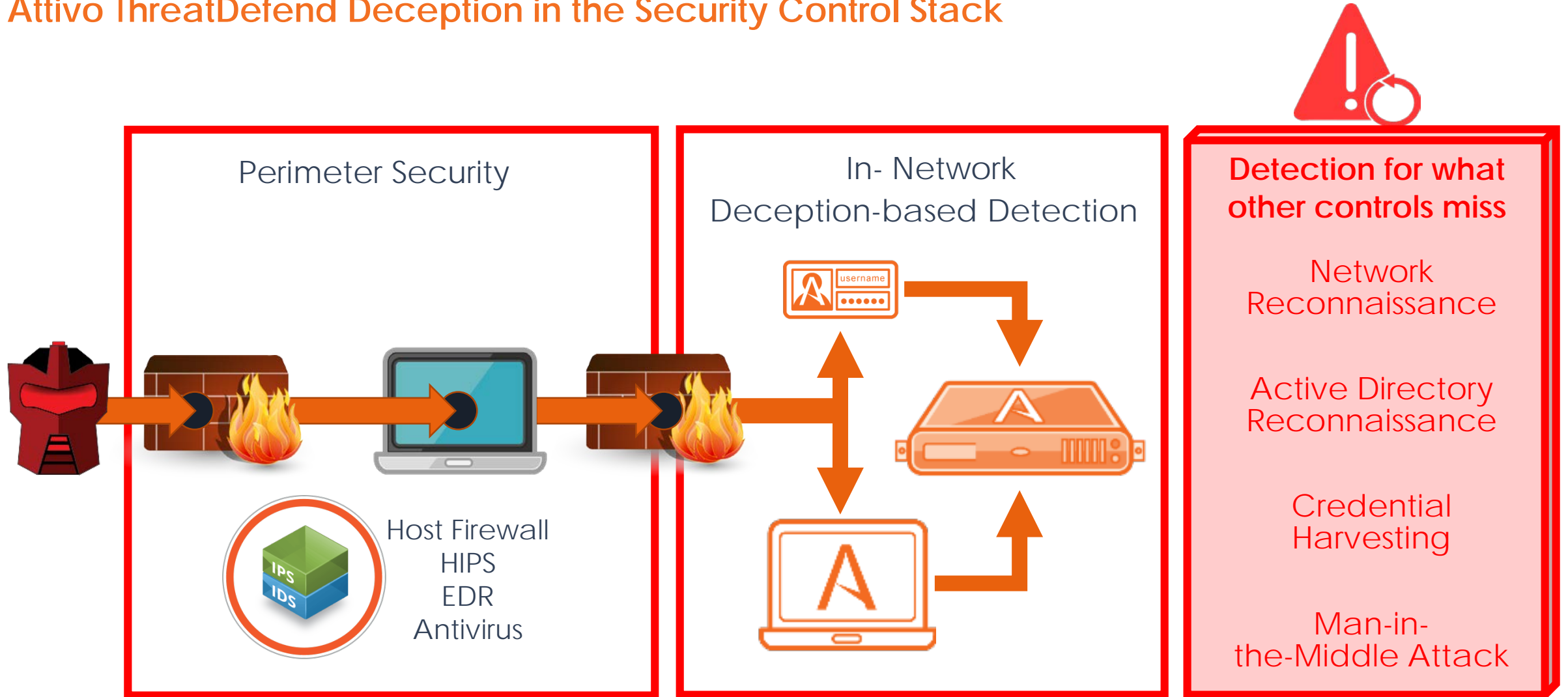
HIGH-FIDELITY ALERTS  
WITH FORENSICS

EASY, SCALABLE  
OPERATIONS

- SLOWS DOWN AND RAISES COST TO ATTACKERS -

# Reduce Dwell Time & Close Detection Gaps







## Attivo ThreatDefend Deception in the Security Control Stack





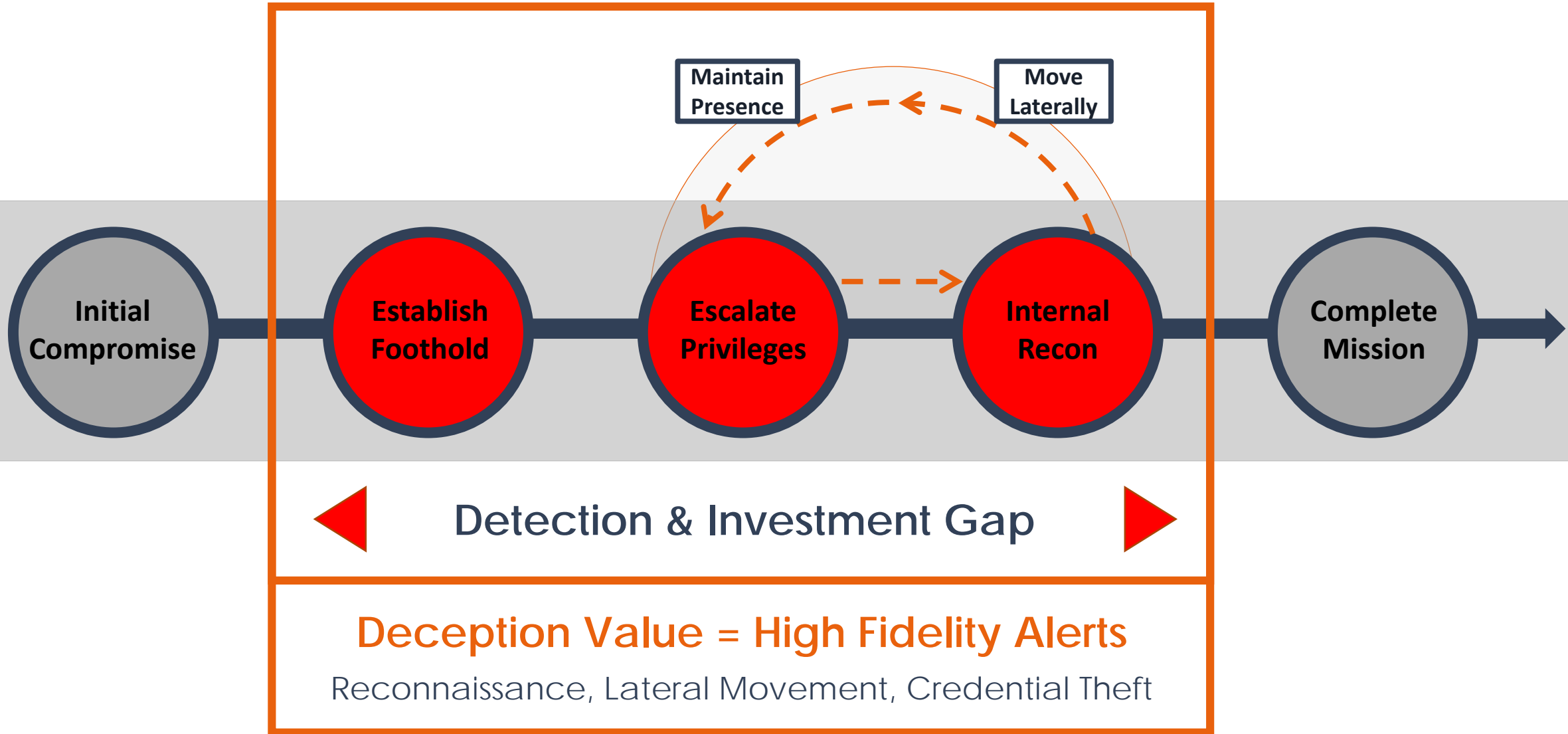
# Deception for Closing the Detection Deficit

Efficient, Scalable, In-network Threat Detection that changes Asymmetry of Attack

Challenges	Deception-Based Solution to Close the Gap
 Lateral Movement Threat Detection	In-network: Recon, Credential Harvest; Slowing of Attack
 Credential Theft Based Attack	Detect Endpoint & Domain Credential Theft; Attack Path Visibility
 Ransomware	Detection, Analysis, Interaction to Slow Attack
 Evolving Attack Surface	User Networks, Datacenters, Specialized (SCADA, IoT, POS, SWIFT, Telecom, Router Decoys), Cloud (AWS, Azure, OpenStack)
 Compliance, Breach Investigation, M&A Visibility	Compliance and Forensics; Pen Test, Evaluate Latent Threats
 Skills Shortage and Ability to Respond to Incident	Easy to Deploy and Operationalize Automated Attack Analysis and Incident Response

*Closes the Detection Gap with Accurate Detection and Threat Visibility*

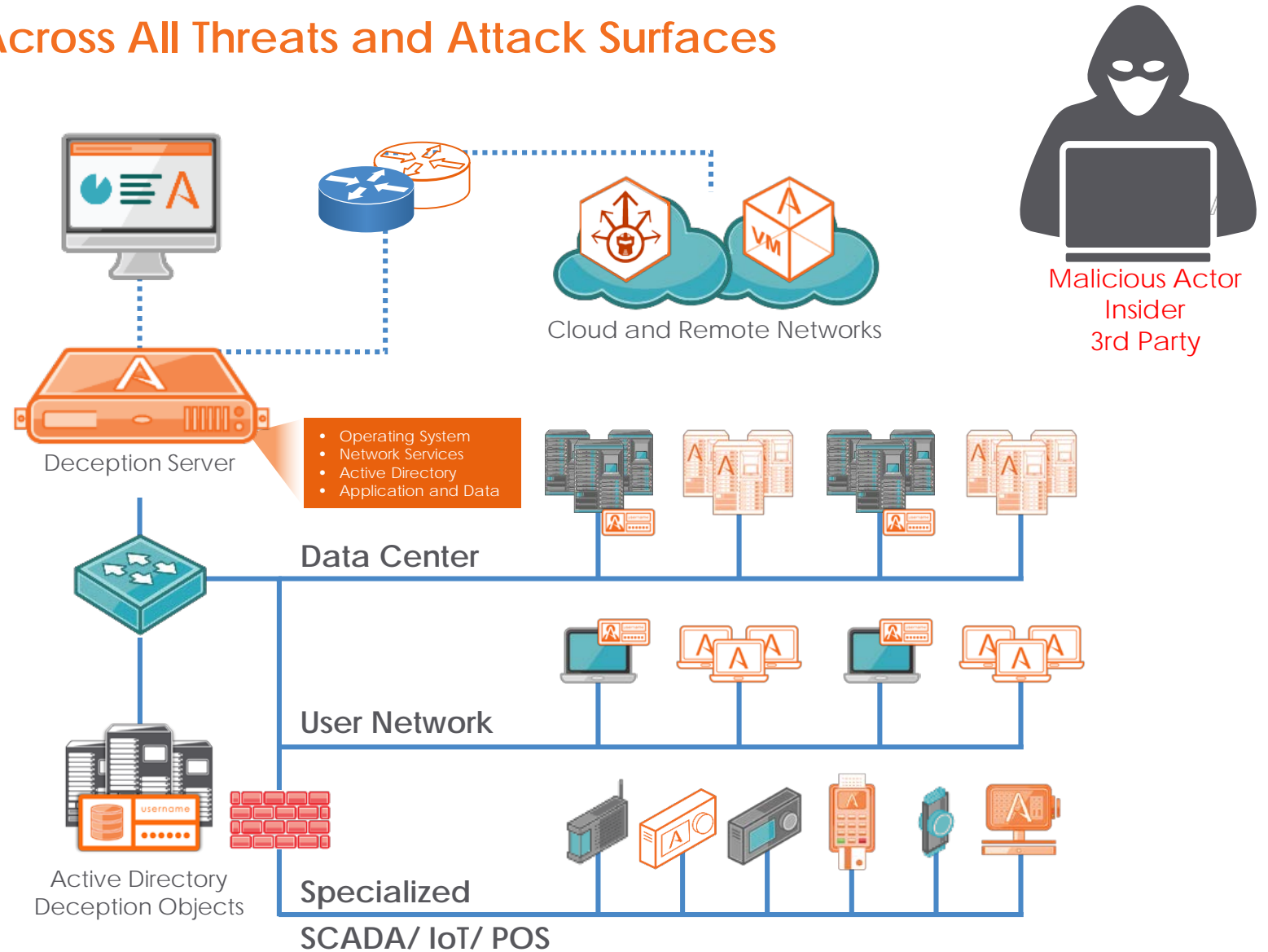
# Deception in the Attack Life Cycle



# Deception-based Detection for Evolving Attack Surfaces

Entire Network Becomes a Trap Across All Threats and Attack Surfaces

- 1 Lateral Movement
- 2 Credential Theft
- 3 Ransomware
- 4 Active Directory Recon



# Myth 1

**100% Security is Achievable.**

## Reality 1

**A Shift to Detection as a Security Control is Critical.**



# Detection for the Modern Day Attacker

## Evolving Threats

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Reconnaissance

Stolen Credential

Active Directory

Man-in-the-Middle

## Evolving Attack Surface

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Endpoint

Network & Campus

Data Center & Cloud

IoT, ICS, POS, SWIFT ...



## Myth 2

Deception is Just a Honeytrap.

## Reality 2

Only if you believe a horse and buggy is the same as a Tesla Model S.



# Why Honey Pots are Not the Same as Deception



# Myth 3

Deception is Hard to Deploy.

## Reality 3

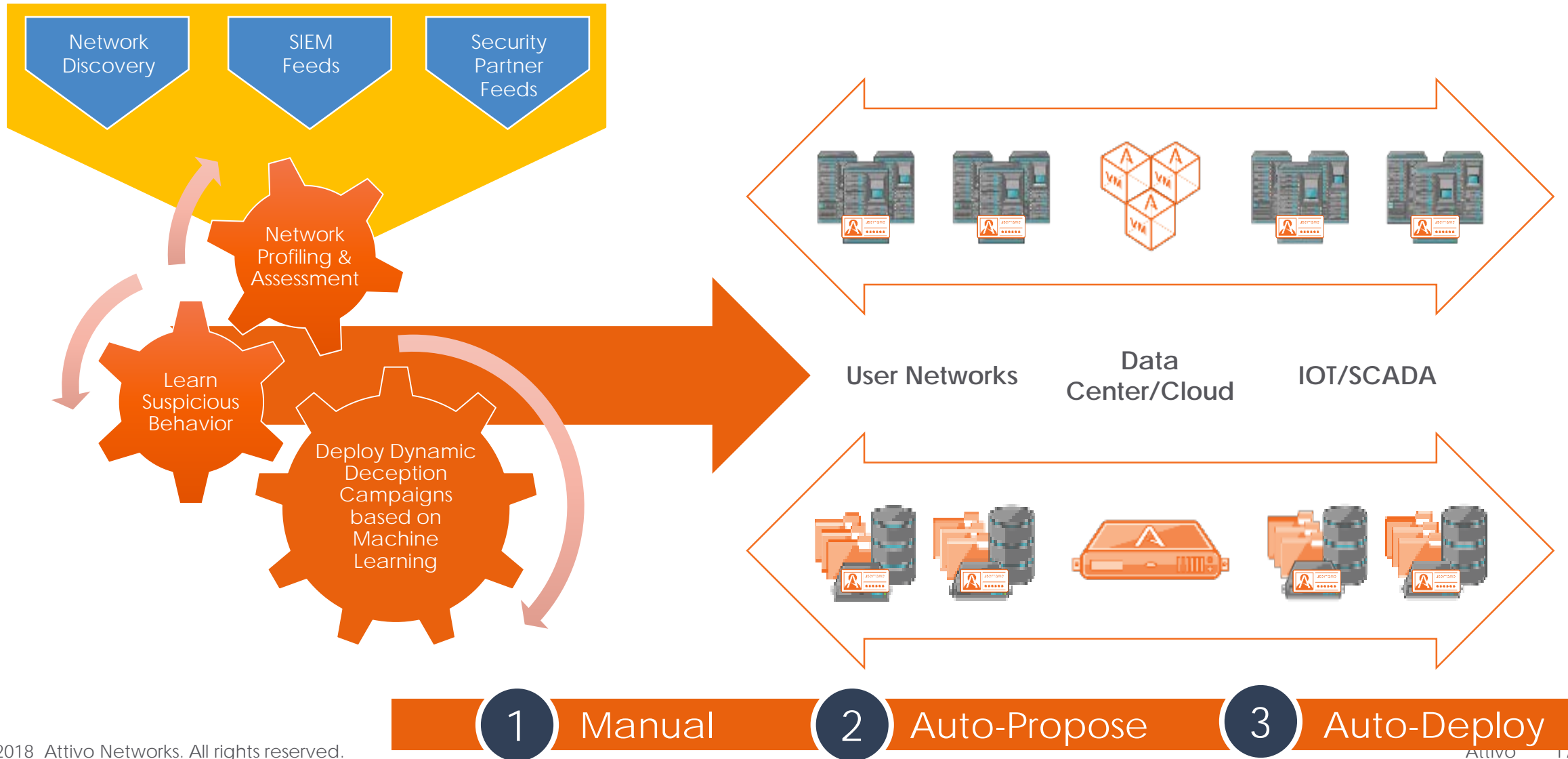
Machine learning and ubiquitous computing make deployment easy.





# Adaptive Deception Campaign Deployment

Scalability and On Demand Ability to Change the Game Board on Attackers



# Myth 4

**All Deception is Created Equal.**

## Reality 4

**Solutions vary widely based on comprehensiveness, authenticity, attack analysis, and ability to improve incident response.**

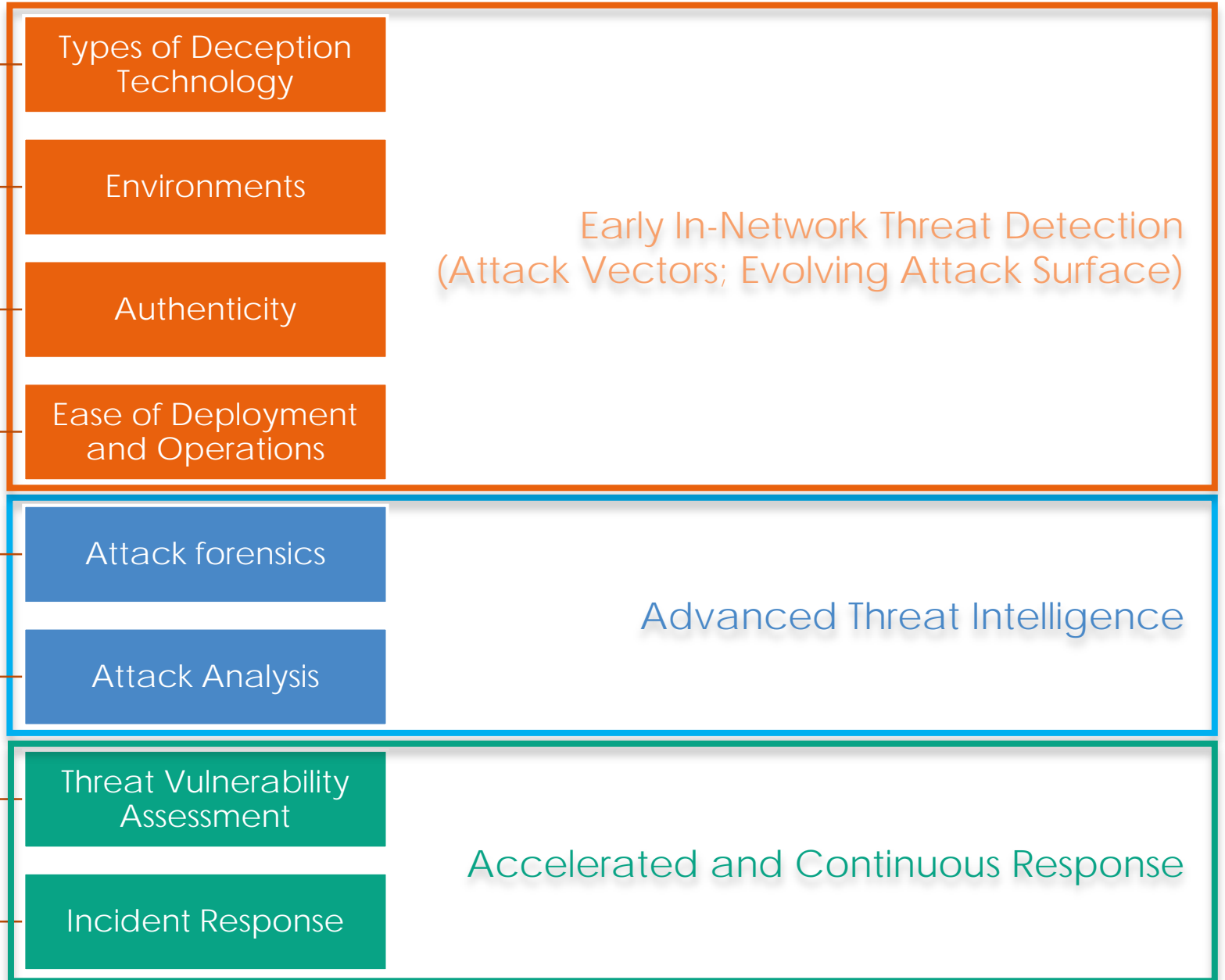


# Not All Deception Technology Provides an Active Defense

	Enterprise Grade	Limited Functionality
Depth of Deception	Network, Endpoint, Application, Data	Only Network or EP
Authenticity	Real OS, Apps, Services, high interaction, Dynamic	Low interaction, emulated, static
Evolving Attack Surface	Network, DC, Cloud, Specialty IOT, ICS, POS, and more	Limited environments
Ease to Operationalize	Not inline; Agentless	Inline, reliant on agents
Attack Threat and Malware Analysis	Full sandbox and forensic reporting	Limited forensics and analysis
Simplifies Incident Response	Integrations for automated blocking, quarantine, hunting	No or limited automation
Attack Simulation & Threat Assessment	Attack path and replay visual maps, simulators	Partial assessment tools
	<b>Built for the anticipating attacker</b>	<b>Relies on the element of surprise</b>

# Evaluating Deception Technology and Providers

## Evaluation Criteria



# Myth 5

It's a "nice to have," not a "need to have."

## Reality 5

Deception is customer proven to close the detection gap with early and accurate detection.



# Organization Discovers Insider Threat

## Concern

- The customer was concerned about internal risks to the network and sensitive client information.

## Overview

- After installing the deception solution, security saw SMB share connections to multiple endpoints followed by recon scans.
- Network administrator with credentials had infected endpoints as zombies to scan network.

## Outcome

- Only the deception solution efficiently and accurately detected the recon activity.
- Network administrator was terminated by customer and legal action are pending.



## Value

The customer was able to monitor for insider threats and collect the necessary evidence to support legal action.



# Mergers & Acquisitions Security Concerns

## Concern

- The organization wanted visibility into the networks of recently acquired companies.
- They suspected the networks were compromised, had no dedicated security team, and lacked a mature security infrastructure.

## Overview

- They deployed the deception solutions to the subsidiary networks for visibility, and a central manager in the cloud for reporting and alerting.

## Outcome

- They were able to assess the network security infrastructure remotely, and validated their visibility by running Red Team tests in the acquired networks that they detected with the deception solutions.



## Value

The organization assessed the security readiness of the acquired networks and resolved issues before connecting them to the corporate network.



# Annual Penetration Testing for Compliance Validation

## Concern

- Customer wanted to validate their network resiliency to meet annual security compliance requirements.
- The team had failed multiple penetration tests because of their inability to detect advanced, in-network threats.

## Overview

- Customer installed deception solution for pen test.
- Pen tester compromised an endpoint, stole deceptive credentials, and engaged with deception solution decoy, thinking it was a real system.

## Outcome

- The deception solution immediately detected when the pen tester used stolen credentials during the penetration test.
- The InfoSec team was able to track their every move.



## Value

The customer successfully validated their security infrastructure resiliency for annual compliance requirements.





# Myth 6

**Deception Won't Work Against Real Attackers.**

## Reality 6

**Accurate, realistic, and authentic  
Deception can fool even the most  
experience attackers.**



*"From an environment perspective, looking at it from the network and Active Directory, everything looked legitimate. That's where most people will be coming from. It's likely they won't be able to decipher what is real and what is not, like I couldn't."*

- Senior Penetration Tester  
Pen-testing Attivo Deception



# Compromised AD/Network Incident Response and Cleanup

## Concern

- Attackers had been inside customer's network for years.
- Attackers compromised numerous servers including AD and the gift card portal with stolen credentials,
- Attackers created AD accounts to maintain access.

## Overview

- Customer stealthily installed deception solution for network visibility and IR.
- Professional services engaged to help triage, respond, and remediate attacker presence across numerous environments.

## Outcome

- The deception solution detected attacks to the Citrix environment, identified fraudulent AD accounts, and identified credentials used to steal gift card information.
- Final cleanup is ongoing with deception solution providing visibility.



## Value

The customer used the deception solution for unparalleled network visibility to clean up the persistent presence without alerting the attacker.

# Summary and Conclusions



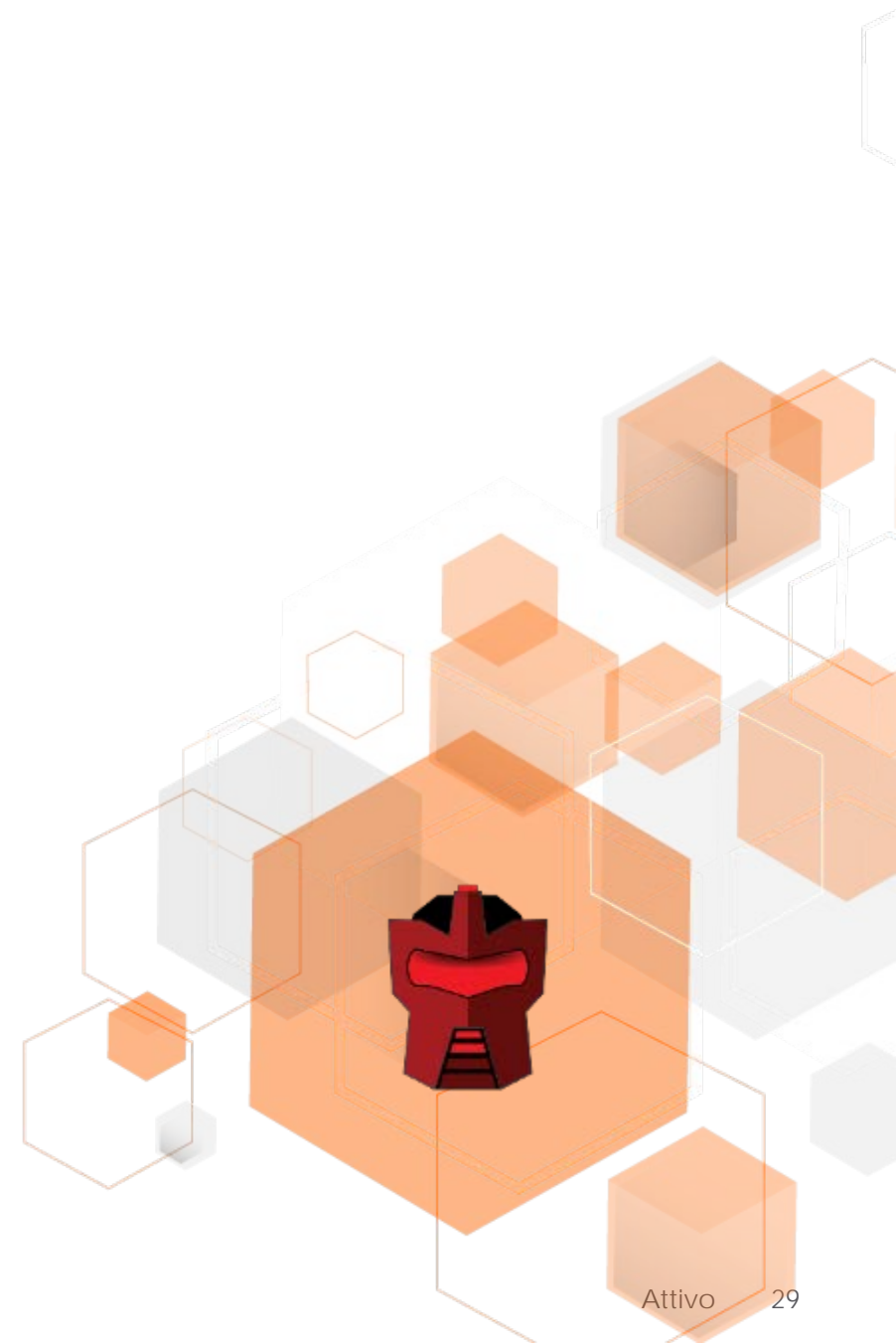
## Summary

- Deception for Internal Threat Detection
- Myths and Realities
- Evaluating Deception Technology Differences
- Value of Deception

## Conclusion

- Detection Efficiently Closes the Detection Deficit
- Deception Platforms are Not Created Equal
- Deception is a need-to-have technology that provides immediate and long-term value

# Questions?



# Let's Keep in Touch!

## Deceive. Detect. Defend.

